

Steps to complete your Mortgage Assistance Application

Step 1: Application Forms —	
Complete the five (5) forms listed below.	
The "Mortgage Assistance Application"	
The "Hardship Affidavit"	
Sign and date the "Borrower/Co-Borrower Acknowledgment and Agree	ment"
If you are self-employed, please complete, sign and date the "Profit and	Loss Statement Worksheet"
Sign and date the 4506-C Form for all borrowers	
Step 2: Tell Us About Your Hardship	
Gather copies of any documentation to support your financial hards Affidavit" form for a complete list of acceptable documentation that facing.	•
Step 3: Provide Income Information	
This is a general list that provides documentation commonly require or guarantor of your loan. Depending on your investor, owner, insu some of the documentation may not be required. If you have any q is required, please contact us.	rer or guarantor of your loan
Gather copies of the applicable income documentation detailed below	ow for all borrowers. If you or any
borrower earns a wage (i.e., not self-employed), then provide:	
The most recent two (2) paystubs (all pages) with year-to-date (YTD) the paystubs, provide other documentation showing YTD earnings in	-
O A Leave and Earnings Statement for Military Borrowers (if applicable)	
If you or any borrower is self-employed, then provide any one of tl	ne following documents:
 The most recent signed and dated quarterly or year-to-date (YTD) P owned. 	rofit-and-Loss Statement for each company
If you do not have a copy of the most recent signed and dated quar complete, sign, and date the "Profit-and-Loss Statement Worksheet" er each borrower.	
 A signed copy of the most recently filed Federal Individual or Busine each borrower. 	ess Tax Return (all pages and all schedules) for
 If you have not filed your Tax Return yet, the most recent year IRS 1 employment income. 	.099 and/or W-2 forms to show self-

If you or any borrower owns rental/investment property, then provide:

O The n	nost recent fully executed lease agreement for each property.
○ If you	do not have a lease agreement for any rental/investment property, provide either of the following:
• Co _l	pies of the two (2) most recent month's proof of receipt showing receipt of such rent/payment; or
• Cop	pies of the two (2) most recent deposited rent checks, both front and back.
-	ny borrower receives other income (such as, but not limited to: social security, public assistance,
•	nnuities, dividends, royalties, loans, and/or death benefits), then provide the following:
O Any b	enefits statement or letter from the provider stating the amount, frequency, and duration of the benefit; or
O A cop	y of one (1) deposit slip OR copy of one (1) cancelled check showing receipt of such payment.
If you or ar	ny borrower receives investment or insurance income, then provide:
○А сору	of the two (2) most recent investment statements.
	ot required, if you would like us to consider Alimony, Separate Maintenance, or Child Support, nay provide either:
the co	entation, such as a copy of a divorce decree, separation agreement, or other similar agreement filed with ourt, as applicable, that details the amount of payment received, the frequency of payment and continuatior yment (please note: payment must continue for at least 12 months); or
○ А сору	of two (2) most recent month's proof of receipt showing receipt of such payment.
borrower s you may p	ot required, if you would like us to consider additional income you may receive from a non- spouse or boarder income received (income received from renting a room in your property), then rovide: se of the two (2) most recent month's proof of receipt showing receipt of such payment; or
Oth	er documentation showing the amount and frequency of the income.
	use list the non-borrower(s) name and relationship in the "**Explanation of Other Income/ets/Expenses" section of the "Monthly Borrower(s)/Household Income Form".
Step 4: P	rovide Asset Information (If Applicable)
•	nable to provide documents outlined in STEP 3 above to prove your source of income, then please gather e following asset documentation for all borrowers:
O Copie	es of the most recent two (2) months of bank statements (all pages) showing income deposit amounts.
If app	olicable, copies of the most recent two (2) months of brokerage account statements (all pages).
Any bank	ote: Printed online bank statements are only acceptable if the account number and page number is visible statement printed from an online account that does not include the account and page number will not suffice his requirement.
Step 5: P	rovide Home Owner Insurance and Property Tax Information (If Applicable)

If your loan is not escrowed for homeowner's insurance and property taxes, please provide copies of:

O Your most recent homeowner's insurance declaration page.
O Your most recent property tax bill from your taxing authority (county, city/town, or other).
Step 6: Provide Property Sale Information (If Applicable)
If you have listed your property for sale or received a purchase offer for your property, please provide copies of the following documentation:
The most recent fully executed property listing agreement.
 If applicable, the most recent fully executed purchase offer (signed by all parties to the transaction). If applicable the most recent "Settlement" or "Closing" Disclosure.
Step 7: Submit Your Information
Send us your full application in any of these ways.
Mail: RoundPoint Mortgage Servicing Corporation Attn: Correspondence PO Box 19409 Charlotte, NC 28219-9409
Fax: 877-343-2448
Email:
loss.mitigation@roundpointmortgage.com
All required forms and documentation listed above must be sent to ensure your application is evaluated for all possible assistance options available to you.
• Please make sure all documents are signed before sending •
Step 8: Next Steps
An acknowledgement letter will be sent to you within five business days of receipt of your application. If you don't already have an assigned account representative, we will assign one for you. Your account representative will call to

An acknowledgement letter will be sent to you within five business days of receipt of your application. If you don't already have an assigned account representative, we will assign one for you. Your account representative will call to introduce him or herself, confirm receipt of your application, review the process, and answer any questions you may have. If any additional documentation to complete the application is required along the way, we will let you know.

MORTGAGE ASSISTANCE APPLICATION

If you are experiencing a temporary or long-term hardship and need help, this form along with other required documentation must be completed and submitted to be considered for available solutions. On this page, the following information must be disclosed about (1) you and your intentions to either keep or transition out of your home; (2) the property's status; (3) real estate taxes; (4) homeowner's insurance premiums; (5) bankruptcy; (6) your credit counseling agency, and (7) other liens, if any, on your property.

On Page 2, information about <u>all</u> your income, expenses, and assets must be disclosed. Then on Page 3, the Hardship Affidavit must be completed in which you disclose the nature of your hardship. The Hardship Affidavit informs you of the required documentation that must be submitted in support of your hardship claim. The information and documentation you provide will be used to help identify the assistance you may be eligible to receive. If you need assistance in completing this application, please contact us at 877-426-8805.

For a list of HUD-approved housing counseling agencies that can provide foreclosure prevention information, contact one of the following federal government agencies:

- The U.S. Department of Housing and Urban Development (HUD) at (800) 569-4287 or www.hud.gov/counseling
- The Consumer Financial Protection Bureau (CFPB) at (855) 411-2372 or www.consumerfinance.gov/mortgagehelp

If you need assistance with translation or other language assistance, HUD-approved housing counseling agencies may be able to assist you. These services are provided without charge.

NOTICE: when you sign and date the that all the information in this Mortgasubmission of this request for mortgase.	age Assistance Application is ac			
Loan Number:	(usually found on	your monthly mor	tgage statement)	
I want to: Keep the Property Tra	nsfer Ownership of Property to n	my Servicer Sell th	ne Property Unde	cided
The property is currently: My Pr	imary Residence Second Home	e An Investment F	Property	
The property is currently: Owne	r Occupied Renter Occupied \	√acant		
BORROWER		CO-BORROWE	R	
BORROWER'S NAME		CO-BORROWER	R'S NAME	
LAST 4 DIGITS OF SOCIAL SECURITY NUMBER:	DATE OF BIRTH	LAST 4 DIGITS (SECURITY NUM		DATE OF BIRTH
HOME PHONE NUMBER WITH AF	REA CODE	HOME PHONE	NUMBER WITH AF	REA CODE
CELL OR WORK NUMBER WITH	AREA CODE	CELL OR WORK	NUMBER WITH	AREA CODE
PREFERRED CONTACT METHOD Cell Phone Home Phone Work		this box indicates	your consent for te	ext messaging)
MAILING ADDRESS				
PROPERTY ADDRESS (IF SAME A	AS MAILING ADDRESS, JUST V	VRITE SAME)	EMAIL ADDRESS	5
Is the property listed for sale? Yes If yes, what was the listing date? If property has been listed for sale, the property? Yes No Date of offer: Amount of Name: Agent's Phone Number: For Sale by Owner? Yes No	have you received an offer on f Offer: \$: Agent's	No If yes, please co Counselor's Name Agency's Name: Counselor's Phor	omplete the counter:	selor contact information below:

Do you have condominium						
monthly amount: \$:			on (HOA) fees? Yes ss that fees are pai			
Have you filed for bankru If yes, what is the filing da	· -	-			Chapter 13 No Bankruptcy case number:	
Is the borrower an active	dutv service i	member? Ye	es No			
Has any borrower been d	leployed from	his/her prima	ry residence or rec		nent Change or Station order? Yes	
or the surviving spouse o						er orractive duty,
ONTHLY BORRO	WED(S)/	HOUSEH	IOLD INCOM	IE EODM		
Wage Earner(s) (Em					Other Incon	20
wage carrier(s) (cili	k		iployed/Rental is Income (Less Expenses)	k	Other Incom	iie
Gross Wages (Pre-Tax)	ب	Dusines	is meome (Less Expenses)	ľ	Social Security Inco	ıme \$
Overtime	\$		Rental Property 1	\$	Pension/Annuities/Retirement P	
Tips/Gratuity	\$		Rental Property 2	¢	Stock Divider	nds ¢
Commission	<u> </u>		Rental Property 3		*Child Support/Separate M./ Alimo	Y
Bonus Income			Rental Property 4		Unemployme	
Car/Housing Allowance		Por	arding Income/Room Rent		**Other Income (e.g., Royalty or Loa	*
Cal/Housing Allowance	P	ВО	arding Income/Room Renc	P	Total Monthly Gross Incor	*
					•	\$
				vealed if you do	not choose to have it considered for r	repaying this loan.
MONTHLY BORRO						
All Bank A	-				Investment Accounts/Ot	her
			\$			
	Otr	ner Cash on Hand	Ψ.		Stock/Mutual Fund Account(s)	\$
		cking Account(s)	\$		Stock/Mutual Fund Account(s) Bond Investment(s)/Account(s)	\$ \$
	Che				,	•
	Che	cking Account(s)	\$		Bond Investment(s)/Account(s)	\$
	Che Sa Certified Deposil	cking Account(s)	\$	**Other	Bond Investment(s)/Account(s) Note(s) Receivable	\$
	Che Sa Certified Deposil	cking Account(s) avings Account(s) t (CD) Account(s)	\$	**Other	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s)	\$ \$ \$
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MONTHLY BORRO Monthly Housing Ex	Che Sc Certified Deposit Money N	cking Account(s) avings Account(s) t (CD) Account(s) Market Account(s)	\$ \$ \$		Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts)	\$ \$ \$ \$ \$
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First Mortgage Payment Other Mortgage Payment/Rent	Che Se Certified Deposit Money N OWER(S) (penses \$	exing Account(s) avings Account(s) t (CD) Account(s) flarket Account(s) EXPENS Monthly Car P	\$ \$ \$ Transportation ayments (lease or own) Car Insurance	n Expenses \$	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pmin Personal Loans (non-auto loan	\$ \$ \$ \$ \$ \$ \$ \$ \$ her Expenses t.) \$ \$ sort
First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins.	Che Size Certified Deposit Money N WER(S) (penses \$ \$	exing Account(s) avings Account(s) t (CD) Account(s) flarket Account(s) EXPENS Monthly Car P	\$ \$ \$ Transportation ayments (lease or own) Car Insurance r Maintenance or Repair Gas	1 Expenses \$ \$	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pm Personal Loans (non-auto loan Student Loan	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
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First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins. Property Taxes HOA/Condo Fees	Che Sc Certified Deposit Money N OWER(S) (penses \$ \$ \$ \$	exing Account(s) avings Account(s) t (CD) Account(s) farket Account(s) Monthly Car P	\$ \$ \$ FORM Transportation ayments (lease or own) Car Insurance r Maintenance or Repair Gas Parking/Tolls Taxes:	1 Expenses \$ \$ \$ \$ \$	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pmine Personal Loans (non-auto loans) Student Loan Alimony/Support Clothing/Beauty/Barber/Cosmeti	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins. Property Taxes HOA/Condo Fees Property Maintenance **Other Housing Expense	Che Size Certified Deposit Money N WER(S) (penses \$ \$ \$ \$ \$ \$	exing Account(s) exings Account(s) t (CD) Account(s) Market Account(s) Monthly Car P Cai	\$ \$ \$ FORM Transportation ayments (lease or own) Car Insurance Maintenance or Repair Gas Parking/Tolls Taxes: Transportation Expense	1 Expenses \$ \$ \$ \$ \$ \$ \$ \$	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pm Personal Loans (non-auto loan Student Loan Alimony/Suppo Clothing/Beauty/Barber/Cosmeti Loans/Debts Payable to Othe **Other Expense	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins. Property Taxes HOA/Condo Fees Property Maintenance **Other Housing Expense	Che Sc Certified Deposit Money N OWER(S) (penses \$ \$ \$ \$ \$ \$ \$ \$ Denses	exing Account(s) exings Account(s) avings Account(s) t (CD) Account(s) farket Account(s) Monthly Car P Cal **Other	\$ \$ \$ EFORM Transportation ayments (lease or own) Car Insurance r Maintenance or Repair Gas Parking/Tolls Taxes: Transportation Expense	s s s s s s s s s s s s s s s s s s s	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pm Personal Loans (non-auto loan Student Loan Alimony/Suppo Clothing/Beauty/Barber/Cosmeti Loans/Debts Payable to Othe **Other Expensi	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins. Property Taxes HOA/Condo Fees Property Maintenance **Other Housing Expense Monthly Utility Exp Utilities (Gas, Electric, Water)	Che Sc Certified Deposit Money M WER(S) spenses \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	exing Account(s) exings Account(s) avings Account(s) t (CD) Account(s) farket Account(s) Monthly Car P Cal **Other	\$ \$ \$ FORM Transportation ayments (lease or own) Car Insurance Thaintenance or Repair Gas Parking/Tolls Taxes: Transportation Expense Chly Medical Expense Dental/Vision Insurance	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pm Personal Loans (non-auto loan Student Loan Alimony/Suppo Clothing/Beauty/Barber/Cosmeti Loans/Debts Payable to Othe **Other Expense	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
First Mortgage Payment Other Mortgage Payment/Rent Homeowner's or Renter's Ins. Property Taxes HOA/Condo Fees Property Maintenance **Other Housing Expense	Che Sc Certified Deposit Money N OWER(S) (penses \$ \$ \$ \$ \$ \$ \$ \$ Denses	exing Account(s) exings Account(s) avings Account(s) t (CD) Account(s) farket Account(s) Monthly Car P Cal **Other	\$ \$ \$ FORM Transportation ayments (lease or own) Car Insurance Thaintenance or Repair Gas Parking/Tolls Taxes: Transportation Expense Chly Medical Expense Life Insurance Life Insurance	s s s s s s s s s s s s s s s s s s s	Bond Investment(s)/Account(s) Note(s) Receivable Trust Account(s) Asset(s) (Exclude: 401k, 529, IRA Accounts) Total Assets Monthly Credit and Ot Credit Cards (min. required pm Personal Loans (non-auto loan Student Loan Alimony/Suppo Clothing/Beauty/Barber/Cosmeti Loans/Debts Payable to Othe **Other Expensi	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Telephone	\$ Medical Bills/Co-pays	\$	School Materials (e.g., Books):	\$
*Other Utility Expense:	\$ *Other Medical Expense:	\$	*Other Food/Child Care Expense:	\$
			Total Monthly Expenses	\$
	Real Estate Ov	vned Sch	edule	
Property Address	Mortgage Payment	Property Use (F	Primary Residence, Secondary Home, Investment Pro	perty)
	**Explanation of Other I	ncome/As	sets/Expenses	
Please Explain Source(s):				

	HARDSHIP AFFIDAVIT FORM
(Provide a written explanation	n with this request describing the specific nature of your hardship)
I am requesting review of my current financial options. Date Hardship Began is :	al situation to determine whether I qualify for temporary or permanent mortgage relief
I believe my situation is:	
Short-term (up to 6 months)	
Long-term or permanent (greater the Resolved as of (date):	
I am having difficulty making my monthly	payment because of reasons set forth below:
(Please check all that apply, submit required	documentation demonstrating your hardship, and attach additional pages if needed)
Note : the documentation required to demons within this notice.	strate your hardship is in addition to the financial documentation previously requested
If Your Hardship is:	Then the Required Hardship Documentation is:
Unemployment	No hardship documentation required
Underemployment	No hardship documentation required, as long as you have submitted the income documentation that supports the income described in the Required Income Documentation section above
Income reduction (e.g., elimination	No hardship documentation required, as long as you have submitted the
of overtime, reduction in regular working hours, or a reduction in base pay)	income documentation that supports the income described in the Required Income Documentation section above
Divorce or legal separation;	Final divorce decree signed by the court; OR
Separation of Borrowers unrelated	Final separation agreement signed by the court; OR
by marriage, civil union or similar domestic partnership under	Current credit report evidencing divorce, separation, or non-occupying
applicable law	borrower has a different address; OR
	Legally binding agreement or recorded quitclaim deed evidencing that the non-occupying Borrower or co-Borrower has relinquished all rights to the property
Death of a borrower or death of	Death certificate; OR
either the primary or secondary wage earner in the household	Obituary or newspaper article reporting the death

Long-term or permanent disability; Serious illness of a borrower/co- borrower or dependent family member	Written statement from the borrower, or other documentation verifying disability or illness. Note: Detailed medical information is not required, and information from a medical provider is not required
Distant employment transfer	For active-duty service members:
	Notice of Permanent Change of Station (PCS) or actual PCS orders
	For employment transfers/new employment:
	Copy of signed offer letter or notice from employer showing transfer to a new employment location; OR Paystub from new employer; OR If none of these apply, provide written explanation.
	In addition to the above and if applicable, please provide documentation reflecting the amount of any relocation assistance provided (not required for those with PCS orders)
Other – hardship that is not covered above	Written explanation describing the details of the hardship and any relevant documentation. You may utilize the Hardship Letter below to describe your hardship.

HARDSHIP LETTER

use

Please use the following space to provide a detailed explanation of your hardship. If you listed your hardship as "other" or would like to provide us additional detail related to your hardship, you may us the following space to provide your explanation:

-	
-	

MORTGAGE ASSISTANCE APPLICATION

Borrower/Co-Borrower Acknowledgement and Agreement

I certify, acknowledge, and agree the following:

- 1. All of the information in this Mortgage Assistance Application is truthful and the hardship(s) identified above has contributed to submission of this request for mortgage relief.
- 2. The accuracy of my statements may be reviewed by the servicer, owner or grantor of my mortgage, their agents(s), or an authorized third party*, and I may be required to provide additional supporting documentation. I will provide all requested documents and will respond timely to all servicer, or authorized third party*, communications.
- 3. Knowingly submitting false information may violate Federal and other applicable law.
- 4. If I have intentionally defaulted on my existing mortgage, engaged in fraud or misrepresented any fact(s) in connection with this request for mortgage relief, or if I do not provide all required documentation, the Servicer may cancel any mortgage relief granted, and may pursue foreclosure on my home and/or pursue any available legal remedies
- The servicer is not obligated to offer me assistance based solely on the representations in this document or other documentation submitted in connection with my request.
- 6. I may be eligible for a trial period plan, repayment plan, or forbearance plan. If I am eligible for one of these plans, I agree that:
 - a. All the terms of this Acknowledgement and Agreement are incorporated into such plan by referenced as if set forth in such plan in full.
 - b. My first timely payment under the plan may serve as acceptance to the terms set forth in the notice of the plan sent by the servicer.
 - c. The servicer's acceptance of any payments under the plan will not be a waiver of any acceleration of my loan or foreclosure action that has occurred and will not cure my default unless such payments are sufficient to completely cure the default under my loan.
 - d. Payments due under a trial period plan for a modification will contain escrow accounts. If I was not previously required to pay escrow amounts, and my trial period plan contains escrow amounts, I agree to the establishment of an escrow account, and agree that any prior waiver is revoked. Payments due under a repayment plan or forbearance plan may not contain escrow amounts. If I was not previously required to pay escrow amounts and my repayment plan or forbearance plan contains escrow amounts, I agree to the establishment of an escrow account, and agree that any prior escrow waiver is revoked.
- 7. A condemnation notice has not been issued for the property.
- 8. The Servicer or authorized third party* will obtain a current credit report on all borrowers obligated on the Note.
- 9. The servicer or authorized third party* will collect and record personal information that I submit in this Borrower Response Package and during the evaluation process. The personal information may include, but is not limited to: (a) my name, address, telephone number, (b) my social security number, (c) my credit score, (d) my income, and (e) payment history, and information about my account balances and activity. I understand and consent to the Servicer or authorized third party*, as well as any investor/grantor of my mortgage loan(s) (such as Fannie Mae or Freddie Mac), disclosing my personal information and the terms of any relief or foreclosure alternative that I receive to the following:
 - a. Any third party that deals with my first lien or subordinate lien (if applicable) mortgage loan(s), including Fannie Mae, Freddie Mac, or any investor, insurer, guarantor, or servicer that owns, insures, guarantees, or services my first lien or subordinate lien (if applicable) mortgage loan(s) or any companies that perform support services to them; and
 - b. The U.S. Department of Treasury, Fannie and Freddie Mac in conjunction with their responsibilities under the Making Home Affordable program, or any companies that perform support services to them.
- 10. I consent to being contacted concerning this request for mortgage assistance at any telephone number, including mobile telephone number, or email address I have provided the lender/servicer/or authorized third party*.

Borrower's Signature	Date	Co-Borrower's Signature	Date

^{*} An authorized third party may include, but not limited to, a counseling agency, Housing Finance Agency (HFA), or other similar entity assisting in obtaining a loss mitigation alternative.

Year to Date Profit and Loss Statement Worksheet

Important: Please Only Complete this form if Self-Employed and You Do Not Already have A Profit and Loss Statement Prepared

Step					
		INCOME/RE\	/ENUES		
	Period	Quarter 1	Quarter 2	Quarter 3	Quart
	Gross Sales/Revenue	Q	V	Q	
		COST OF SALES	S/GOODS		
Step	Period	Quarter 1	Quarter 2	Quarter 3	Quart
9	Cost of Goods Sold				
3	Gross Profit/Loss				
		EXPENSI	ES		
Step	Period	Quarter 1	Quarter 2	Quarter 3	Quart
	Accounting/Legal				
	Advertising				
	Assets				
	Bank Charges				
	Depreciation				
	Equipment				
	Insurance				
	Interest				
	Motor Vehicle(s)				
•	Office Supplies				
4	Postage/Print				
	Rent				
	Repairs/Maintenance				
	Salaries and Wages				
	Taxes				
	Telephone and Internet				
	Travel				
	Utilities				
	Web Hosting/Domain				
	Other				
6	Total Expenses				

BORROWER SIGNATURE:	DATE:	
CO BORROWER SIGNATURE:	DATE:	

Quarter 1

NET INCOME/LOSS

Quarter 2

Quarter 3

Quarter 4

STEP-BY STEP INSTRUCTIONS:

0

0

Step

Gross Op. Income/Loss

Period

Income Tax Expense

Net Income/Loss

- 1. Complete each applicable section by populating the volumes and totals for each quarter.
- 2. Using the steps in the far-left column of the worksheet, please calculate the following figures for each quarter using this set of calculation formulas by step:

- a. Gross Profit/Loss (Step 3) = Step 1 Minus (-) Step 2
- b. Gross Operating Income/Loss (Step 6) = Step 3 Minus (-) Step 5
 c. Net Income/Loss (Step 8) = Step 6 Minus (-) Step 7 (Note: Please denote any loss with a minus sign (-))
- 3. Sign and Date worksheet.